



Locally Made Manufacturing Grant Frequently Asked Questions

Which businesses are eligible?

Locally made grantees must be post-incubator and/or emerging growth companies engaged in consumer goods and/or some durable good production.

Ideal candidates exhibit the following:

- Local Business Enterprise (LBE) eligible.
- Have core operations which align with small to medium light manufacturing of fast consumer goods and/or consumer durables
- That currently operates or will operate within a designated Great Streets Corridor.
- That maintain and/or create new jobs, with a commitment to hire District residents.
- That serves or may serve a community anchor and impacts the Great Streets corridor and community by its presence.
- That can support existing retailers and the designated Great Streets corridors economic vitality by attracting new consumers and/or visitors to the area.

What are considered "consumer goods"?

They are goods that are immediately consumed in one use or have a lifespan of less than three years. Examples include cosmetics, cleaning products, food, fuel, beer and/or spirits, some household items, paper products, rubber, textiles, clothing, footwear, and personal protective equipment (PPE).



What are “durable goods”?

Durable goods are defined as home appliances, consumer electronics, furniture, sports equipment, and children’s toys.

What businesses are ineligible?

The following types of businesses are ineligible to receive grant funding under this program:

- Adult entertainment
- Auto body repair
- Bank
- Bar or Nightclub, as defined by an ABRA license
- Construction/general contracting/architecture/design-build
- E-commerce business
- Financial services
- Home-based
- Any business holding an ABRA Bar or Nightclub license is ineligible
- Hotel
- Liquor store
- Phone store
- Professional services
- Property management/realtor
- Seasonal (open only part of the year)

What are eligible uses of funds?

DC Locally Made grant may be used for exterior and/or interior improvements including the purchase of furniture, fixtures, and equipment (up to 50% of the grant).



The following are NOT eligible uses of funds:

- Debts
- Expenses associated with preparing this application
- Inventory
- Legal fees
- Marketing
- Payroll
- Rent
- All expenses not listed above as eligible uses of funds

What is site control?

You can demonstrate that you have authority over the property through one of the below methods:

- Ownership by deed or mortgage
- Executed contract of sale of option to purchase
- Lease with the property owner with a minimum unexpired term of at least five (5) years (from date of application) Applicants who lease their business property are required to submit a notarized affidavit from their landlord authorizing the proposed improvement project.
- Notarized LOI is accepted during the application period. *If selected for a conditional award, the business will need one of the required documents listed to show evidence of site control.*

I was a previous Locally Made Grantee, can I reapply?

Previously awarded businesses that are expanding existing operations and/or relocating to another location are not eligible.



I was a previous Great Streets/H Street Grantee, can I reapply?

Businesses which have received a total of \$150,000 or more of funding from the Great Streets or H Street Grants Programs are not eligible.

What if I don't have 3 years of financial documents?

You can provide your prior year(s) financial statements and business plan. All financial reports must adhere to generally accepted accounting principles (GAAP).

Can I submit the same Certificate of Clean Hands that I used for a previous grant application?

A current Certificate of Clean Hands (dated within 90 days prior to application date) must be submitted at the time of the application. Grants will not be disbursed to businesses that do not provide a Certificate of Clean Hands. The Certificate of Clean Hands must match the EIN or SSN indicated on the application.

How do I request an updated Certificate of Clean Hands? Businesses can request a Certificate of Clean Hands through the MyTax.DC.gov portal. Learn how to navigate this process by visiting OTR's website: www.otr.cfo.dc.gov/page/certificate-clean-hands.

What if I can't provide my documents in time?

Businesses must provide all required documentation at the time of their application. Incomplete or missing documents may result in your application being deemed ineligible.



Can I submit the application via email?

No. All applications must be submitted on the designated online portal no later than March, 3, 2023 at 5:00 PM EST. DMPED and its program partners are not responsible for unreadable, incomplete, late, and/or out-of-order submissions.

Can I ask a question about my materials before submitting my application?

Yes. Please email dmped.grants@dc.gov with your question in as much detail as possible.

Where can I get help with my application?

There are many organizations that can provide technical or language assistance with your application.

For technical assistance, you may contact your DC Main Street organization (if applicable) or contact a Small Business Technical Assistance Community-Based Organization.

For language assistance, you can contact the Mayor's Office of Community Affairs at one of the following numbers:

- Mayor's Office on Latino Affairs: (202) 671-2825
- Mayor's Office on African Affairs: (202) 727-5634
- Mayor's Office on Asian and Pacific Islander Affairs: (202) 727-3120

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