Waterfront Station II

Community Presentation September 10, 2015

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TAYLOR ADAMS ASSOCIATES

Development Team



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OR ADAMS ASSOC

MRP Firm Overview

- An experienced developer with proven track record
 - Founded in 2005
 - Ranked #3 developer in Washington DC by Washington Business Journal

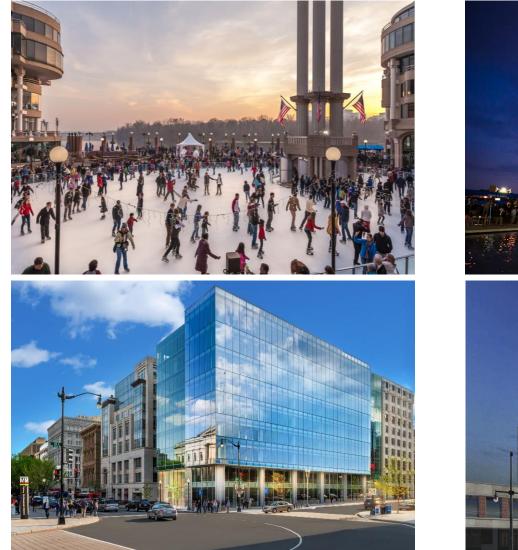
Recognized leader in development and a trusted development partner

- 2012 ULI Lifetime Achievement Award
- 2013 Georgetown BID Community Leadership Award
- 2014 Outstanding Building of the Year Award
- 2015 CREW Placemaking Finalist





MRP Firm Overview





LOR ADAMS ASSOCIATES

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Taylor Adams Associates Overview

• Specialty in Public-Private Partnerships

- Washington, DC based SBE Partner
- Diverse skill set in real estate development and public-private partnership real estate transactions creates a unique platform to solve problems specific to PPP

Proven Track Record

• Responsible for the development of over 2,200 units of housing, including 1,400 affordable units.



Development Program

- Create a vibrant mixed-use, mixed-income community that integrates into the existing community
- 400,000 SF, 11 story "U-shaped" building
 - Follows the approved First-Stage PUD plans and DC's Comprehensive Plan
- ~421 total units, including ~168 total affordable units
 - Exceeds District requirements, with 40% of units dedicated as affordable
 - 5% of the affordable units reserved for Permanent Supportive Housing

• Approximately 9,000 square feet of neighborhood serving retail

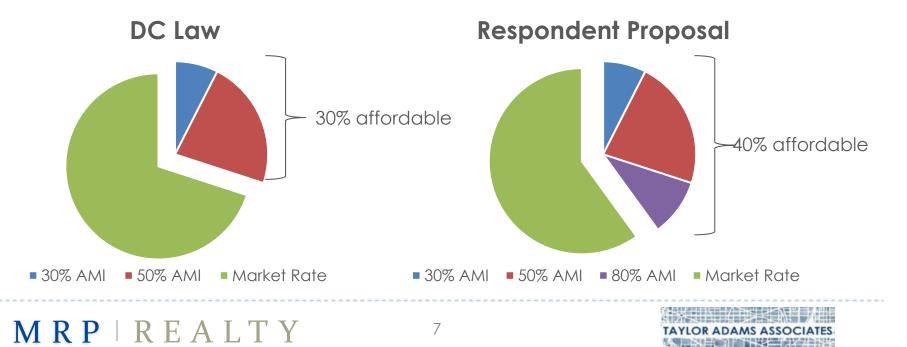
• Target tenants such as a hardware store, bank, arts space or other uses lacking in the immediate vicinity but useful for improving quality of life of residents

Construct a private street along northern edge of property

- Connect 4th Street with Wesley Place
- Active residential and amenity uses will line and activate this private street
- LEED Silver Certification

Development Program – Affordable Housing

- 168 units of affordable housing 40% of total units exceeds DC law
 - 31 Units at 30% AMI
 - 95 Units at 50% AMI
 - 42 Units at 80% AMI
- 5% of total units to be designated Permanent Supportive Housing
- Units will be distributed horizontally and vertically throughout building
- Affordable unit mix shall be proportional to market rate unit mix



Project Concept Design



Ground Floor Plan



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Typical Floor Plan

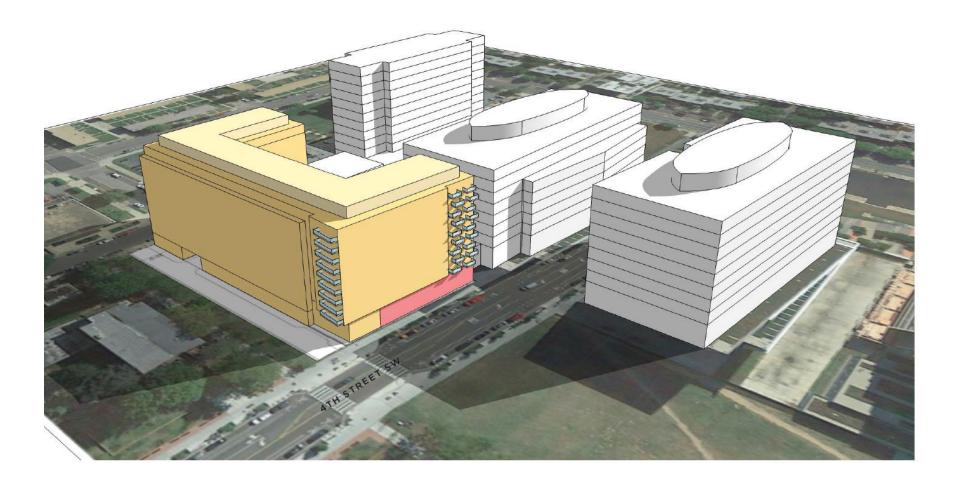


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TAYLOR ADAMS ASSOCIATES

Conceptual Massing



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Community Benefits

- Engage community stakeholders through the PUD process
- 9,000 SF of neighborhood-serving retail
- <u>40%</u> of residential units designated as affordable (168 units)
- 5% of affordable units to be designated Permanent Supportive Housing
- \$175,000 community grant program
- North road & streetscape improvements
- Permanent jobs for DC residents
 - Commitment that <u>ALL</u> new permanent jobs created for the operations of the building be filled by DC residents
- Commitment to create a minimum of 30 jobs for DC residents
- Commitment to spend 50% of construction costs with CBE businesses

Housing Opportunities Unlimited

- Privately-held company, that provides direct resident services in affordable housing for over thirty-four years
- The company has worked in a diverse range of low-and mixed-income communities, and specializes in assisting communities that are in transition due to development.
- HOU has a strong track record of job placement and training low-income residents and developing compliance programs for developers and housing authorities.
- Provide comprehensive employment placement services to residences:
 - Community outreach and engagement
 - One-on-one counseling and group sessions
 - Assessment of workplace skills and interest
 - Creating individual career plans
 - Job search assistance
 - Resume, application, cover letter, thank you letter development
 - Mock interview sessions
 - Workplace conduct skill development
 - Career training programs
 - Provide Job Placement

HOU – Employment and Training Partners

- Project Empowerment Transitional employment program providing job readiness, work experience and job search assistance
- A Wider Circle Job search skills and coaching, budgeting and finance and social skills
- Edgewood Brookland Family Support Collaborative Job readiness skills
- VMT Education Center Nursing Assistant & Home Health Aid Certificate Program
- CMS Training Academy Security and Patrol Services Training Program
- **Do Your B.E.S.T. Program –** work experience in private & public sectors providing community service and youth leadership
- United Bank Financial literacy
- Dress for Success Professional attire, a network of support, career development tools
- Strive DC Life-changing skills and attitudes to promote job retention

Conclusion

- Development plan meets and exceeds all stakeholder's goals
 - Affordable Housing: 40% ADUs, more than required by District
 - Local Business: 50% CBE participation in construction
 - Job Training: Partnership with HOU
 - Neighborhood Retail: +9,000 SF of convenience retail
 - Community Investment: \$175,000 community improvement grant
 - Planning Goals: East/West private street enhances connectivity

• Development team takes a partnership approach with all stakeholders

• Trusted by WMATA, DCHA, YWCA, DMPED and numerous institutional investors to deliver on promises and create lasting value

• Experienced team that can execute on the project

• Billions of dollars in private and public-private-partnership real estate transactions