



WASHINGTON, DC BUSINESS INCENTIVES

HUB ZONES

The **HUBZone program** gives federal contract preference to businesses in certain DC neighborhoods. Specific procurement preferences include:

- **Set-Aside (competitive) HUBZone Contracts**
reduces the pool of competing proposals if at least two qualified HUBZone businesses are expected to submit offers and the contract is expected to be at a fair market price
- **Sole Source HUBZone Contracts**
allows sole-sourcing on projects up to \$5 million for manufacturing and \$3 million for other industry types if it is expected that two or more HUBZone businesses will NOT submit offers
- **Full and Open Competitive HUBZone Contracts**
gives price preference to bids from HUBZone businesses if their offer is not 10 percent higher in cost than those of the non-HUBZone bids
- **Subcontracting HUBZone Contracts**
mandates that all subcontracting plans for large federal contractors include a HUBZone subcontracting goal



ELIGIBILITY

Businesses must have their principal offices located within a HUBZone, be classified as a Small Business by SBA standards, be owned by a U.S. citizen, and have at least 35% of employees reside in the HUBZone.

HUBZONE MAP

To see if your business is located in a HUBZone, enter your address on the map at incentives.dc.gov.

APPLICATION

Apply for HUBZone certification at sba.gov/hubzone.