

**DISTRICT OF COLUMBIA NEW DEMAND OCCUPATION LIST
PROGRAM YEAR 2013**

SOC Code	SOC Title	Three Variable Index Score	Average Annual Openings	Feasibility	Major Occupational Category	Annual Median Wages
111021	General and Operations Managers	16	594	Potentially Feasible	Management Occupations	\$ 127,790.00
113011	Administrative Services Managers	16	143	Feasible	Management Occupations	\$ 79,700.00
113021	Computer and Information Systems Managers	18	139	Potentially Feasible	Management Occupations	\$ 136,880.00
113061	Purchasing Managers	15.5	61	Potentially Feasible	Management Occupations	\$ 126,250.00
113121	Human Resources Managers	15.5	39	Potentially Feasible	Management Occupations	\$ 136,130.00
119141	Property, Real Estate, and Community Association Managers	12	59	Feasible	Management Occupations	\$ 64,500.00
131023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	13	87	Feasible	Business and Financial Operations Occupations	\$ 77,370.00
131078	Human resources, labor relations, and training specialists, all other	15	188	Feasible	Business and Financial Operations Occupations	\$ 82,360.00
131081	Logisticians	17	39	Potentially Feasible	Business and Financial Operations Occupations	\$ 94,960.00
131121	Meeting and Convention Planners	16	159	Potentially Feasible	Business and Financial Operations Occupations	\$ 62,440.00
131141	Compensation, Benefits, and Job Analysis Specialists	12.5	26	Potentially Feasible	Business and Financial Operations Occupations	\$ 68,090.00
131199	Business Operations Specialists, All Other	15.5	1146	Potentially Feasible	Business and Financial Operations Occupations	\$ 82,840.00
132072	Loan Officers	12.5	25	Potentially Feasible	Business and Financial Operations Occupations	\$ 61,210.00
132099	Financial Specialists, All Other	13	73	Potentially Feasible	Business and Financial Operations Occupations	\$ 83,770.00
151121	Computer Systems Analysts	19	176	Potentially Feasible	Computer and Mathematical Occupations	\$ 85,230.00
151131	Computer Programmers	17	125	Potentially Feasible	Computer and Mathematical Occupations	\$ 83,460.00
151132	Software Developers, Applications	18.5	134	Potentially Feasible	Computer and Mathematical Occupations	\$ 94,180.00
151133	Software Developers, Systems Software	18.5	95	Potentially Feasible	Computer and Mathematical Occupations	\$ 97,150.00
151142	Network and computer systems architects and administrators	18	219	Potentially Feasible	Computer and Mathematical Occupations	\$ 82,600.00
151150	Computer Support Specialists	15.5	230	Feasible	Computer and Mathematical Occupations	\$ 60,080.00

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151179	Information Security Analysts, Web Developers, and Computer Network Architects	19	158	Potentially Feasible	Computer and Mathematical Occupations	\$ 87,050.00
151799	Computer Occupations, All Other	15.5	210	Potentially Feasible	Computer and Mathematical Occupations	\$ 106,850.00
172051	Civil Engineers	14	30	Potentially Feasible	Architecture and Engineering Occupations	\$ 72,310.00
211012	Educational, Vocational, and School Counselors	15	85	Potentially Feasible	Community and Social Service Occupations	\$ 55,440.00
211021	Child, Family, and School Social Workers	13.5	79	Potentially Feasible	Community and Social Service Occupations	\$ 51,340.00
211023	Mental Health and Substance Abuse Social Workers	14	37	Potentially Feasible	Community and Social Service Occupations	\$ 58,810.00
211029	Social Workers, All Other	14	25	Potentially Feasible	Community and Social Service Occupations	\$ 68,260.00
211091	Health Educators	17	47	Potentially Feasible	Community and Social Service Occupations	\$ 74,860.00
211093	Social and Human Service Assistants	11.5	65	Potentially Feasible	Community and Social Service Occupations	\$ 41,370.00
211798	Community and Social Service Specialists, All Other	10.5	45	Potentially Feasible	Community and Social Service Occupations	\$ 36,890.00
232011	Paralegals and Legal Assistants	15.5	232	Potentially Feasible	Legal Occupations	\$ 64,550.00
253021	Self-Enrichment Education Teachers	15	45	Feasible	Education, Training, and Library Occupations	\$ 55,430.00
253999	Teachers and Instructors, All Other	14.5	180	Feasible	Education, Training, and Library Occupations	\$ 62,460.00
259041	Teacher Assistants	11.5	177	Feasible	Education, Training, and Library Occupations	\$ 28,170.00
271019	Artists and Related Workers, All Other	13	88	Potentially Feasible	Arts, Design, Entertainment, Sports, and Media Occupations	\$ 84,860.00
271024	Graphic Designers	14	91	Potentially Feasible	Arts, Design, Entertainment, Sports, and Media Occupations	\$ 64,670.00
271025	Interior Designers	12.5	36	Potentially Feasible	Arts, Design, Entertainment, Sports, and Media Occupations	\$ 62,980.00
272022	Coaches and Scouts	11.5	39	Feasible	Arts, Design, Entertainment, Sports, and Media Occupations	\$ 37,490.00
291111	Registered Nurses	17	389	Potentially Feasible	Healthcare Practitioners and Technical Occupations	\$ 73,330.00
292021	Dental Hygienists	17.5	28	Feasible	Healthcare Practitioners and Technical Occupations	\$ 89,930.00

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292037	Radiologic Technologists and Technicians	15	34	Feasible	Healthcare Practitioners and Technical Occupations	\$ 64,220.00
292041	Emergency Medical Technicians and Paramedics	13	42	Feasible	Healthcare Practitioners and Technical Occupations	\$ 49,200.00
292052	Pharmacy Technicians	11	30	Feasible	Healthcare Practitioners and Technical Occupations	\$ 36,580.00
292061	Licensed Practical and Licensed Vocational Nurses	13.5	89	Feasible	Healthcare Practitioners and Technical Occupations	\$ 50,360.00
311011	Home Health Aides	11	304	Feasible	Healthcare Support Occupations	\$ 22,500.00
311012	Nursing Aides, Orderlies, and Attendants	10.5	103	Feasible	Healthcare Support Occupations	\$ 28,010.00
319092	Medical Assistants	12	68	Feasible	Healthcare Support Occupations	\$ 36,030.00
331012	First-Line Supervisors/Managers of Police and Detectives	14.5	54	Potentially Feasible	Protective Services Occupations	\$ 131,510.00
333012	Correctional Officers and Jailers	11.5	62	Feasible	Protective Services Occupations	\$ 41,210.00
333021	Detectives and Criminal Investigators	15.5	84	Potentially Feasible	Protective Services Occupations	\$ 122,410.00
333051	Police and Sheriff's Patrol Officers	13	154	Feasible	Protective Services Occupations	\$ 65,380.00
339032	Security Guards	12	399	Feasible	Protective Services Occupations	\$ 36,600.00
352012	Cooks, Institution and Cafeteria	10.5	58	Feasible	Food Preparation and Serving Related Occupations	\$ 28,660.00
395012	Hairdressers, Hairstylists, and Cosmetologists	10.5	51	Feasible	Personal Care and Service Occupations	\$ 40,930.00
399011	Child Care Workers	10.5	179	Feasible	Personal Care and Service Occupations	\$ 23,140.00
399021	Personal and Home Care Aides	10.5	126	Feasible	Personal Care and Service Occupations	\$ 23,810.00
399031	Fitness Trainers and Aerobics Instructors	11	35	Feasible	Personal Care and Service Occupations	\$ 39,840.00
399041	Residential Advisors	10.5	43	Feasible	Personal Care and Service Occupations	\$ 27,830.00
413031	Securities, Commodities, and Financial Services Sales Agents	16.5	37	Potentially Feasible	Sales and Related Occupations	\$ 88,300.00
413099	Sales Representatives, Services, All Other	11.5	51	Feasible	Sales and Related Occupations	\$ 51,900.00

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414011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	15.5	45	Potentially Feasible	Sales and Related Occupations	\$ 69,370.00
414012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	11.5	43	Feasible	Sales and Related Occupations	\$ 48,100.00
419022	Real Estate Sales Agents	13.5	55	Potentially Feasible	Sales and Related Occupations	\$ 76,500.00
431011	First-Line Supervisors/Managers of Office and Administrative Support Workers	14.5	221	Feasible	Office and Administrative Support Occupations	\$ 58,850.00
433021	Billing and Posting Clerks and Machine Operators	12	64	Feasible	Office and Administrative Support Occupations	\$ 44,350.00
433031	Bookkeeping, Accounting, and Auditing Clerks	11	118	Feasible	Office and Administrative Support Occupations	\$ 48,170.00
433051	Payroll and Timekeeping Clerks	11.5	25	Feasible	Office and Administrative Support Occupations	\$ 50,890.00
434051	Customer Service Representatives	12	348	Feasible	Office and Administrative Support Occupations	\$ 39,080.00
434121	Library Assistants, Clerical	10.5	64	Feasible	Office and Administrative Support Occupations	\$ 41,540.00
434171	Receptionists and Information Clerks	11	349	Feasible	Office and Administrative Support Occupations	\$ 33,200.00
436011	Executive Secretaries and Administrative Assistants	13.5	394	Feasible	Office and Administrative Support Occupations	\$ 49,540.00
436012	Legal Secretaries	13	125	Feasible	Office and Administrative Support Occupations	\$ 66,360.00
436013	Medical Secretaries	12	59	Feasible	Office and Administrative Support Occupations	\$ 37,340.00
439061	Office Clerks, General	11.5	422	Feasible	Office and Administrative Support Occupations	\$ 36,420.00
471011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	12	28	Feasible	Construction and Extraction Occupations	\$ 70,120.00
472111	Electricians	12.5	56	Feasible	Construction and Extraction Occupations	\$ 61,690.00
472152	Plumbers, Pipefitters, and Steamfitters	13.5	46	Feasible	Construction and Extraction Occupations	\$ 63,100.00
474011	Construction and Building Inspectors	17	48	Potentially Feasible	Construction and Extraction Occupations	\$ 81,530.00
491011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	12.5	27	Feasible	Installation, Maintenance, and Repair Occupations	\$ 71,680.00
499071	Maintenance and Repair Workers, General	11.5	121	Feasible	Installation, Maintenance, and Repair Occupations	\$ 44,540.00

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533021	Bus Drivers, Transit and Intercity	11.5	38	Feasible	Transportation and Material Moving Occupations	\$ 38,720.00
533022	Bus Drivers, School	11	38	Feasible	Transportation and Material Moving Occupations	\$ 32,420.00