WASHINGTON DC'S HOUSING IN DOWNTOWN PROGRAM

FY24 Budget

Published June 2023



For decades, Downtown DC has served as our economic engine, generating a disproportionate share of property tax revenue





Downtown accounts for only 2.3% of all taxable properties in the DC but contributes 37% of all property tax revenue collected

Source: OCFO, Data from FY19



Today our downtown faces significant challenges due to an oversupply of office space and sustained telework- it is time to take transformative action

A half a billion in revenue losses forecasted

In February 2023, the OCFO forecasted \$464M in revenue losses over the next three years due to declines in property tax revenue from large office buildings, driven by enduring remote and hybrid work. The loss of nearly 95,000 daily commuters erodes additional tax revenue.

Outsized share of Federal buildings downtown

The threat is sharpened by our economic dependence on the federal government, which leases or owns nearly 25% of all office space downtown. According to GSA data, 58% of these leases will expire by 2028.



Highest vacancy recorded over the last 30 years

20M of 109M SF of office space is vacant (18%), nearly double the vacancy rate recorded in 2018 (11%). Office vacancy today even surpasses the office vacancy rates of the early 1990s.

Downtown Office Vacancy (%)

2013 - 2023



Now is the time to come together to take bold action, before empty buildings become empty blocks



Economic uncertainty will persist as the Federal Reserve continues to raise interest rates now around 5%, which is the highest rate since the great recession 15 years ago.

Already, in the year since the Housing in Downtown program was initially proposed, commercial property tax values have dropped 9%. The ripple effects on local economies will be disastrous.

The updated program is an evidence-based, stakeholder-informed investment into creating a more resilient Downtown.



DC's Comeback Plan outlines a 3-pronged approach to Downtown transformation: 1) Fill the Space, 2) Change the Space, and 3) Bring the People

Related goals include creating 35,000 new jobs in high-growth target sectors and adding 15,000 residents to the Downtown population in the next 5 years.

Initiatives in Progress

- Vitality Fund (\$10M) to attract and retain businesses in targeted sectors that make commitments to locate in DC
 - Expand business attraction, retention and expansion efforts
 - Grow Penn West Equity and Innovation District
 - Grow university and innovation activity and footprint Downtown
 - Housing in Downtown program implementation
 - Pennsylvania Avenue Initiative with the National Capital Planning Commission
 - Downtown public realm study and action plan (OP)
 - Downtown housing capacity analysis
 - Federal government real estate portfolio engagement
 - K Street Transitway Project (DDOT)
- Bring the People
- Tourism Recovery District to increase marketing for tourism by \$20M+ FY24-27 (DDC)
- \$6M DC Family Fun Destinations
- \$1.5M Special Event Relief Fund (SERF) for local outdoor events
- \$3M to support large-scale nonprofit events
- \$1.4M Streets for People program to support public space activations

FY24 Proposed Initiatives

- Creative and Open Space Modernization rebate program (COSM) - \$1.5M enhancement (DMPED) to enable the District to retain tech/innovation companies
- Housing in Downtown (HID) program modifications -\$2.5M total cap between FY24-26, increases to \$6.8M in FY27 and \$41M in FY28. (DMPED)
- HID estimated to create 7,900 new homes downtown, supporting the 15,000 new resident goal
- \$9.8M to design and construct an updated Farragut Square Park (DPR)
- A \$1.5M Festival Fund (DMPED) to offset costs for community organizations hosting an event in DC



Change the

Fill the

Space







Change the Space: In January 2023, Mayor Bowser set a bold goal to diversify our Downtown and bring 15,000 new residents by 2028



This map serves as the baseline for the District's **15,000** *new resident and will be used to establish eligibility for HID Program applications.*

HOUSING IN DOWNTOWN PROGRAM

ADDITIONAL RESIDENTIAL NEEDED DOWNTOWN

- Assuming an average household size of 1.6, Downtown would need to add 7M SF of net new residential space to achieve a goal of adding 15,000 residents.
- The **proposed FY24** HID Program, would yield 90% of the Mayor's goal by 2028.
- The following graph shows the **total job-to-resident ratios**, that inform the 15,000-resident goal.



neighborhood average residents-jobs ratio would require growing the Downtown population by 87K, from 25K to 112K.



The revised Housing in Downtown program, will help deliver 90% of the homes needed Downtown. The following summarizes the approved program as of June 2023.

Element	FY24 Budget
HID Overview	HID is a competitive program aimed at catalyzing new residential development downtown (via conversion or tear-down) through financial and regulatory relief. After budget finalization DMPED will issue regulations for the program, and at the start of the 2024 Fiscal Year, DMPED will release a Request for Applications (RFA). Projects will be evaluated case-by-case to determine financial need.
Program Caps	The program is competitive, with available funds limited to the set by program caps: FY24-26 - \$2.5M total FY27 - Total cap increases to \$6.8M FY28 - Total cap increases to \$41M FY29 and future years - The prior year's cap, with 4% annual escalation in each successive year.
Affordability	10% affordable at 60% MFI OR 18% affordable at 80% MFI
Geography	Downtown as defined by the DC's Comeback Plan
Duration	20-year property tax abatement; an approved tax abatement shall begin in the tax year immediately following the tax year during which the certificate of occupancy was issued for the affordable housing provided on the property.
CBE Contracting	Required for construction and operations
First Source	Exempt from construction (required for operations)
ΤΟΡΑ	HID approved projects would be exempted from TOPA requirements on the first sale or within 10 years after issuance of the final Certificate of Occupancy. Property owner will be required to notify tenants prior to lease execution.



The proposed program removes barriers that project sponsors identified as the most significant challenges to building and producing homes Downtown

Housing in Downtown and TOPA

- The HID program would relax TOPA through a targeted, time-limited exemption for HID approved projects only. The exemption is for the first sale within 10 years after the certificate of occupancy has been issued for the property.
- DMPED engaged dozens of stakeholders and TOPA was consistently identified as one of the most significant challenges to securing project investment due to the impact it has on recapitalization timelines.
- This is particularly challenging now because inflation has increased the cost of borrowing and introduces other uncertainty that discourages investment.

Housing in Downtown and First Source

- The HID program would relax First Source requirements by exempting HID approved projects only. The exemption would be from First Source hiring requirements during project construction.
- Stakeholders identified First Source as a significant cost driver during construction. When paired with high interest rates, and rising cost of construction materials, it challenges project viability.



Next Steps: Housing in Downtown program schedule and application

HID PROGRAM SCHEDULE

The program schedule is informed by the DC Budget Cycle.



WHAT CAN I EXPECT ON THE APPLICATION?

The HID program is competitive and evaluated through an RFA that will be administered by DMPED. Applicants will be scored on completeness, need, and alignment with goals (e.g., priority areas as established by the Mayor). This summer, HID Draft Regulations will be circulated for public comment, which will include initial details on the application.

Funding Released in FY24

<u>The 2024 Fiscal Year begins on October 1st, 2023</u>. The HID program will be funded at the onset of the fiscal year, program funds are not available for release prior to the FY24 fiscal year.





Contact

For questions on the Housing in Downtown Program please email Olivia Jovine, DMPED Program Manager, at <u>olivia.jovine@dc.gov</u>.

Additional Resources

FY24 Budget Support Act Subtitle G - Housing in Downtown (pg. 179)

Housing in Downtown Tax Abatement Act of 2022 (pg. 98)

Housing in DC's Comeback Plan: Our 2023-2027 Economic Development Strategy (pg. 23 - 27)

DC's Comeback Plan

Inclusionary Zoning - Median Family Income

